# Proposed Fees for Natural Health Products

Lewis Retik, Gowling WLG (Canada) LLP



# Agenda

### Topic

Overview of the Fee Proposal

NHP Product Licence Fees

NHP Site Licence Fees

Mystery Novel Class III Applications

What We Don't Know

**Industry Concerns** 

The content of this presentation is provided for general information purposes only and does not constitute legal or other professional advice or an opinion of any kind. Participants are advised to seek legal advice by contacting legal counsel regarding any specific legal issues.



# Overview of the Proposal

- Published on May 12, 2023
  - Consultation open for 75 days SUBMIT COMMENTS
  - ❖ Target implementation date: April 1, 2025
- Introduce proposed fees for:
  - NHP Product Licences
  - 2. NHP Site Licences
  - 3. Annual Right to Sell
- Small Business Mitigation





# NHP Product Licence Fees

Fee line/category	Proposed fee amount (2025) (\$ CAD)	Existing performance standard (calendar days)	Proposed performance standard (calendar days)
Class I application or amendment	\$1,124	60	60 to review application/amendment
Class II application or amendment	\$2,761	90	120 to review application/amendment
Class III application or amendment	\$7,209	210	210 to review application/amendment
Class III novel application	\$58,332	210 (if treated as a Class III)	300 to review application
Class III novel safety and efficacy amendment	\$23,333	210 (if treated as a Class III)	210 to review amendment
Class III novel quality amendment	\$8,750	210 (if treated as a Class III)	210 to review amendment



# NHP Site Licence Fees

Fee line/category	Proposed fee amount (2025) (\$ CAD)	Existing performance standard (calendar days)	Proposed performance standard (calendar days)
SL application or amendment	\$4,784	30 to 90	180 to review application/amendment
Annual SL – manufacturing – sterile dosage form	\$40,071	30 to 90 (for renewals)	90 to review licence renewal application or confirm licence information
Annual SL – manufacturing – non- sterile dosage form	\$23,071		
Annual SL - importation	\$20,035		
Annual SL - packaging	\$7,650		
Annual SL - labelling	\$6,921		



# Mystery Novel Class III Application = \$58,332

A product with novel active ingredients, a novel combination of active ingredients, a novel use or purpose, or a novel physical form

- What is "novel"? Does the fee only apply to the first application?
- Existing Class III PLAs at risk of being reclassified as "Novel"
- HC estimates 1% but questionable data and no clarity



## What We Don't Know



- True definition and impact of mystery novel class III
- 1% estimate vs 1% cap? 1% of what?
- Fees on products in queue vs new application?
- Fees on application vs success?
- Will approach to IRN responses change?
- Small Business Mitigation on Sub vs Global Operations?
   Will ISCs be considered employees for calculation?



# **Industry Concerns**

- Costs based on questionable assessments
  - 1. High costs for all classes
  - 2. Operational inefficiencies
  - 3. Priced-in COVID costs
  - 4. Mystery Novel Class III the unknown and creep
  - 5. Paying for a broken system Health Canada plans to change
  - 6. Prospective vs. retrospective costs (i.e. Quality Review)
- Duplicate taxing (Fees + GST/HST)
- No Independent and Industry Trusted Appeal
- Unfair Competition Re Non-Compliant Products





# Questions?



# Who to contact



**Lewis Retik** 

Partner, Advertising and Product Regulatory

Ottawa

**&** 1-613-783-8849

Lewis.retik@gowlingwlg.com



