Doing Business in Canada Where to Start?

Chattanooga, Tennessee via Webinar –

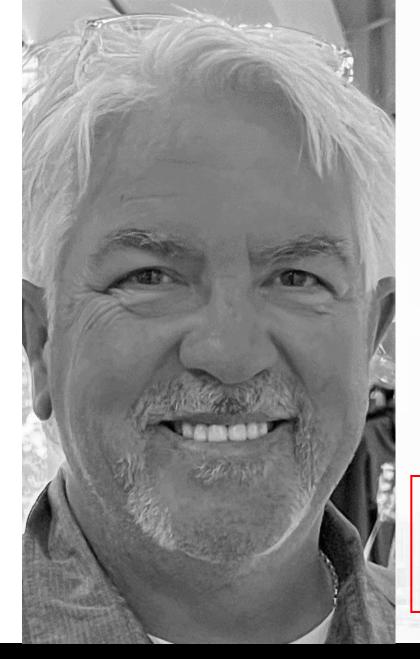
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Presented by:

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Rob Kreklewetz Millar Kreklewetz LLP

- Bio Details
- 35+ years in Tax & Trade
- Working for Direct Sellers since 1991
- Millar Kreklewetz LLP a Super-Boutique
- https://www.taxandtradelaw.com/ robertkreklewetzlawyerprofile.html

We have helped over 250 different Direct Selling

Clients over the last 30+ Years

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Roadmap

- 1. Border Issues
- 2. Tax Issues



No, Canada did NOT follow Hawaii into the Union!

(We are not the 51st State!)





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1. Border Issues

- Getting YOUR product into Canada?
 - NHP?
 - Medical Device?
 - Food / Meat Products
 - Electrical Components?
 - Telecommunications?
 - Jewellery/Precious Metals?
- CUSTOMS: Classification, Value, Origin / USMCA
- Business Immigration



2. Tax Issues

- Choice of Operating Entity
 - Mothership Operation?
 - Subsidiary?
 - NRI / Other?
- GST/HST Compliance (ACM/NSM)
- Cross Border Sponsoring / 1099s
- Provincial Sales Tax Compliance
- Transitional Steps



