

Doing Business in Canada

Where to Start?

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Presented by:

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Rob Kreklewetz

Millar Kreklewetz LLP

- **Bio Details**
- 35+ years in Tax & Trade
- Working for Direct Sellers since 1991
- Millar Kreklewetz LLP a Super-Boutique
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**We have helped over 250 different Direct Selling
Clients over the last 30+ Years**

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Roadmap

1. Border Issues
2. Tax Issues





No, Canada did NOT follow Hawaii into the Union!

(We are not the 51st State!)



1. Border Issues

- Getting **YOUR** product into Canada?
 - NHP?
 - Medical Device?
 - Food / Meat Products
 - Electrical Components?
 - Telecommunications?
 - Jewellery/Precious Metals?
- CUSTOMS: Classification, Value, Origin / USMCA
- Business Immigration



2. Tax Issues

- Choice of Operating Entity
 - Mothership Operation?
 - Subsidiary?
 - NRI / Other?
- GST/HST Compliance (ACM/NSM)
- Cross Border Sponsoring / 1099s
- Provincial Sales Tax Compliance
- Transitional Steps

